

## TERMS AND CONDITIONS

1. **Organiser** : Confederation of Indian Industry, Trade Fairs Division  
No 98/1 Velachery Main Road, Guindy, Chennai - 600 032, INDIA  
Tel : +91-44-42444555 Fax : +91-44-42444510  
Email:excon@cii.in
2. **Venue**: Bangalore International Exhibition Centre (BIEC), Tumkur Road, Bengaluru, India
3. **Hours of the Exhibition**: 1000 Hrs - 1800 Hrs
4. **Exhibitor**: Any Company / Organisation / Country participating at Excon 2013.
5. **Exhibition**: Excon 2013, November 20 - 24, 2013, BIEC, Bengaluru, India.
6. **Stall Allotment**: Organiser will allot space to the companies in a transparent method based on the modality derived by the Trade Fair Committee. Decision on allotment procedure will be final.
- 7a. **Outdoor Raw Space**: Organisers will provide natural unpaved earth as outdoor area which is open to the sky. While the land is compacted, it is not flat and there is gradient.
- 7b. **Indoor Bare / Raw Space**: The Organiser will provide only Air-conditioned raw space. The exhibitor should apply for all other requirements including electricity. The floor bearing capacity to be checked before finalising on heavy exhibits.
- 7c. **Built-up Indoor Space**: The Organiser will provide built-up modular stalls of International specifications for indoor exhibitors. Each stall will have Basic furniture, Spot lights, Electric plug points (5/15 Amps) single phase connection with free electricity to the extent of .75 kw per day, Waste paper basket, Fascia with company name, Synthetic carpeting, General security and conservancy.
8. The prospective Exhibitor should apply on the Exhibition space booking form with signature and company seal together with advance payment. Allotment will be confirmed on subject to receipt of all payments. Organiser reserves the right to reject or cancel any space booking if stall rent specified is not paid by the exhibitor within the stipulated time.

**Payment Mode 1: Bank Transfer**

### CII DETAILS

Pan No : AAATC0188R  
Tan No : CHEC00684F  
Service Tax no : AAATC0188RST003  
VAT No. : NA  
DOMESTIC

Account number : 42610034169  
Bank name : Standard Chartered Bank  
Address : 1, Haddows Road, Nungambakkam,  
Chennai - 600006, India  
IFSC code : SCBL0036079

### OVERSEAS

Account number : 42610034169  
Bank name : Standard Chartered Bank  
Address : 1, Haddows Road, Nungambakkam,  
Chennai - 600006, India  
SWIFT code : SCBLINBB  
IFSC CODE: SCBL0036079

9. The Organiser reserves the right to reallocate space, change the layout, add or delete corridors as shown in the printed space plan which may affect the orientation of some Exhibitors. The Organiser's decision will be final in such matters.
10. **Co-Exhibitor**: Rs 15000/- / USD 300 will be applicable for each Co-Exhibitor. Co-Exhibitor is defined as the group companies and Subsidiaries who shall choose to exhibit in the booth of main exhibitor. Please refer Co-Exhibitor application 1A for more information.
11. **Cancellation - Refund of Space Rent**: In the event of cancellation of exhibition space by the exhibitor at Excon the amount will not be refunded.
12. **Terms of Payment**: 50% as advance payment to be paid within 15 Days to confirm the stall and balance to be paid within 45 Days. In the event of default in payment by the stipulated date, the Organiser shall reserve the right to refuse participation by the exhibitor and allot the space to another company without prior notice.
13. **Subletting**: Subletting of space is not allowed. However Exhibitor's group companies/Subsidiaries can promote their products through Co-Exhibitor system. Please refer point 10 for more information. Any violation will be dealt with seriously and the organisers decision will be final.
14. **Electricity (single phase & three phase)**  
Minimum KW for indoor area is 1 kw and outdoor area is 5kw  
Permanent Load applicable between November 19 - 24, 2013  
Rate per KW for 12 Hours for 6 Days Rs. 4000/- / US \$ 80 (0800 to 2000 hrs)  
Rate per KW for 22 Hours for 6 Days Rs. 5000/- / US \$ 100  
Minimum KW for indoor area is 1 kw and outdoor area is 5kw  
Temporary Load if required (during construction Period)  
Rate per KW for 12 Hours per day Rs. 2000/- / US\$ 40 (0800 to 2000 hrs)  
Rate per KW for 22 Hours per day Rs. 3000/- / US\$ 60

Note: Companies participating at outdoor area (outside BIEC complex), if desired may use their own generator for temporary electricity only. Please mention the dates / period of temporary load required while applying

15. The above charges for service connection include wiring up to the Main Switch Board provided in the stall. Drawing power from the main supply points to the respective machines will have to be carried out by the participants themselves through licensed electrical contractors at their own cost. Organisers will not alter the electricity requirement at the venue once confirmed by the exhibitor.

16. **Damages**: Exhibitor will be required to make good all damages, (or make payment in lieu thereof) incurred during setting up / dismantling period.

17. **Approval for design of stand**: The Indoor / Outdoor Raw Space Exhibitor shall be required to submit the stand design drawings complete with details of exhibits, and electricity, in triplicate. This should be in keeping with accordance to the "Exhibition Stall Design Guidelines" shall be furnished to the Exhibitor. Any change suggested by the Organizer has to be done by the exhibitor as the organizers decision shall be binding and final. An early submission of design will be of benefit. Excon 2013 will have strict norms of demonstration of exhibits, dust, safety, sound levels and structures.

**18. Fascia**: Indoor Built-up stalls will have the standard Fascia with company name (octonorm structure). The same cannot be dismantled / cannot include any own fascia boards under any circumstances.

22. **Entry in the Exhibition Catalogue**: On firm allotment of stall, exhibitors shall be sent forms for free entry in the Excon 2013 Exhibition Catalogue. The completed forms should be mailed to CII. The Exhibitors who do not comply with the prescribed time schedule will not be featured in the Exhibition Catalogue.

19. **Entry in the Exhibition Catalogue**: On firm allotment of stall Main Exhibitor & Co-Exhibitor(s) shall be given free entry in the Excon 2013 Exhibition Catalogue. The Exhibitors who do not comply with the prescribed time schedule will not be featured in the Exhibition Catalogue.

20. **Advertisement in the Exhibition Catalogue**: Advertising in the Exhibition catalogue is at extra cost. Non-Exhibitors may also advertise.

21. **Sale of Exhibits**: Removal of any Exhibit during the Exhibition period is prohibited. Negotiations for sale, however, may be conducted. Between November 20 - 24 no equipment can be taken in or taken out of the stall area once the exhibition starts.

22. The Organiser shall appoint official agent for handling, clearing and forwarding exhibits. The Exhibitors are requested to contact the agent directly for utilising their services. No other handling agent will be allowed to operate inside the venue. Exhibitors are free to employ / appoint a freight forwarder of their choice except for the handling in the Excon 2013 venue.

23. **Telephone**: Local Connection - Subject to availability; Organiser will provide connections for duration of the Exhibition at Rs.12000/- / US\$ 270 per Non STD telephone connection which includes free local calls.

24. **Insurance**: Against all ascertainable risks from transportation to display and removal should be done by Exhibitor at his own cost. The Organiser will be no way responsible.

25. **Settlement of Charges**: Any and all expenses chargeable to an Exhibitor must be settled before taking possession of stand / space to ensure smooth participation.

26. **Not Transferable** - You cannot sell, assign, rent, sublease, transfer, trade or share any part of the exhibit area provided to you with any other company, person or organization.

27. **Exhibitor Entry**: Exhibitors will be allowed to enter the venue one hour before opening and must leave atleast half hour after closing for security reasons.

28. Attendance hours shall be controlled solely by the organiser who will specify hours etc.

29. The Organiser will not be responsible for any loss or damage by fire or injury of any nature to any person or article. Security will be on duty, day and night, but the organiser, while taking utmost precautions against loss, will not guarantee against it and it is hereby expressly released from any liabilities for injury, theft or damage therefrom.

30. The Organiser will not be liable for loss, damage or delay resulting from acts of War, Civil Commotion, Strikes, Lockouts, Inventions or Regulations, Natural Calamities, Military activity or any other circumstances which shall make it impossible or inadvisable for the organisers to hold the exhibition at the time and place provided and organisers reserve the right to reschedule the exhibition to a later date and / or at an alternative venue.

31. The Organiser is not constitute a basis for cancellation of this contract / application and it is understood entry into the country where the exhibition is to be held. The fact that the exhibitor is successful in obtaining his documents from the necessary government authorities will not constitute a basis for cancellation of this contract / application and it is understood that no refund what so ever will be made by the organiser. The Exhibitor however, may substitute another company who meets the entry and government formalities necessary for entry into the country where the exhibition is to be held. Such substitution shall be the sole responsibility of the contracting exhibitor.

32. The Organiser is not responsible for any loss, damage or delay incurred in freight shipments (transport handling and clearing)

33. Organiser has the rights to place all the services (Food courts, Kiosk) anywhere in outdoor area. It is subject to Organiser's decision.

**Second Hand Equipment**: Companies dealing with the second hand equipment as their main business cannot participate at Excon 2013. Companies who have second hand equipment selling as one of their business should not display / promote the same at the event.

34. **Sheet barricading**: Outdoor area will be cordoned with 10 feet metal sheet.

35. **Mobility on metal tracks**: Exhibits with track bottom can be displayed in indoor area provided the same will be moved on metal plates or plywood which ensure that their is no contact between the track and floor. Alternatively cranes could also be used to place equipments on site.

Herewith I accept the terms of participation as mentioned in Annexure 1.